

# PRIVATE EQUITY | **HOSPITALITY PRACTICE GROUP** MERGER & ACQUISITION | PORTFOLIO COMPANY DUE DILIGENCE SERVICES & RISK MANAGEMENT

Our Hospitality Practice Group efficiently reviews and offers expertise to private equity and investment firms with hospitality related companies, including tech, in their portfolios. The following services offered support the due diligence process by creating transparency in the assumption of risk:

1. Risk Identification & Risk Profile Analysis
2. Total Cost of Risk Analysis and/or Pro Forma Projection Analysis
3. Gap Analysis
4. Vulnerability Assessment
5. Vendor & Document Risk Transfer Assessment
6. Safety Training Assessment
7. Contingent or Historical Liabilities Assessment

Our value-added approach not only provides insight into the quality of the Risk Management program currently in place, but also may allow for opportunities to utilize portfolio company solutions and programs that we have developed for the hospitality industry. These solutions impact organizations in the following ways:

1. Reduce or close gaps in coverage
2. Take advantage of efficiencies to reduce costs
3. Add valuable coverage where none may have existed
4. Utilize technologies to enhance business processes related to Risk Management

In most cases, due diligence service fees are offset or reduced where our programs support portfolio companies.



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